

GLOBAL FINANCE

A training in state of the art financial engineering

SUMMI VERMA

1435 Bedford Street, Apt 8K, Stamford, CT-06905 (USA)

summi.ms@gmail.com,

sverma14@bloomberg.net

OBJECTIVE

Seeking a permanent position in pricing structured instruments at a Financial Institution which would utilize my strong applied Financial Engineering skills on a **Bloomberg** platform and value 6 years of people leadership experience.

EDUCATION

Master of Science in Global Finance, The New School University, New York, USA 2007 - 2008

Masters in Business Administration, University of Rajasthan, India (*Gold Medalist*) 1998 - 2000

Bachelor in Economics Hon's, University of Rajasthan, India. 1994 - 1997

Chartered Financial Analyst, Passed Level 1 (First attempt) June 2007

GMAT Score: 710 (94 Percentile), TOEFL Score: 112 (Max 120)

RESEARCH PAPERS AND RELATED WORK EXPERIENCE

RESEARCH PAPERS

- Constant Proportion Portfolio Insurance (CPPI) with emphasis on Gap Risk.
- Using Collateralized Commodity Obligation (CCO) to structure fixed income products.
- Methods of National Income Accounting.

HDFC BANK LTD. (India), *Deputy Manager*, April 2002 - September 2006

- Responsible for ensuring 100% operational compliance with the banking regulation in the conduct and development of NRI (Non Resident Indian) Services across 13 branches in the state of Rajasthan.
- Wealth Management of High net worth NRI (Non Resident Indians): Managed a seven-figure diversified portfolio that experienced at least 30% annual growth.
- Recipient of "*Lagan Award-2005*" and "*Best Performer Award-2004*" for consistently generating highest income in the state.

OTHER RELEVANT WORK EXPERIENCE

IIRD (Indian Institute of Rural Development, a NGO, India) *Project Coordinator*: September 1997-September 1998.

- Implementation of Mutual Credit Guarantee Fund Scheme (MCGFS), Launched for the first time in India in collaboration with UNIDO (United Nations Industrial Development Organization) and SIDBI (Small Industries Development Bank of India).
- MCGFS provided easy access of credit to rural artisans; about 150 rural artisans of Sanganeer district were benefitted.

AIRTEL (Hexacom India Ltd.), Rajasthan, India, *Management Trainee*, December 2000 - March 2002

- Providing support and monitoring performance of 6 branches in Rajasthan and representing their cause to board members.
 - The region performed exceedingly well with Hexacom commanding 80% of the market share.
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LEADERSHIP

- Felicitated with "*Gold Medal*" for standing first in MBA amongst all institutes affiliated to Rajasthan state university.
 - Lead my team to win *First Prize* in Case Study Competition in a nationwide management festival.
 - Elected Vice President of AIESEC (Acronym for "International Association of Students in Economics and Management").
 - Recipient of the "*Best Participant*" award at leadership camp held by Rotract Club.
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SKILLS

- Computer Skills: C++, Word, Excel, Power Point, Visual Basic, Mathematica, Mat lab.
- Languages Skills: Hindi (native), English (fluent), French (basic).