

Christos M. Ioannou

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OBJECTIVE

To further my career and understanding of financial markets and the institutions that interact with them.

EDUCATION

- Sep 07 – Present **New School University School for Social Research – New York, NY**
MS in Global Finance (in progress)
- Sep 02 - Jun 06 **Baruch College – City University of New York – New York, NY**
BBA in Finance

WORK EXPERIENCE

- Oct 06 – Present **AXA-Equitable Life Insurance Company – New York, NY**
Business Analyst, Office of the Chief Financial Officer, Controllers Dept.
- Reported daily, monthly and quarterly Annuity and Life Insurance sales to management
 - In charge of 'Branding' project which required building a cube in Hyperion Essbase and made the process of determining funding needed to pay commissions to agents more efficient
 - Use DB2 and Oracle scripts to extract information from databases containing daily feed information
 - Trained on various Life Insurance and Annuity Products
 - Created specialized reports used to monitor agent sales on an individual, demographic, and product basis
 - Made sure that the General Ledger data tied to the data replicated in the DB2 and Oracle table environments
 - Trained and obtained certificate on Ethics, Record Retention, Privacy and Fraud Awareness from Sai Global.
- Feb 06 – May 06 **AXA Advisors – Melville, NY**
Intern
- Introduced to many financial products and services available
 - Trained in the recruitment of new customers and new financial advisors
 - Participated in mock meetings between a financial consultant and potential new customers
- Dec 01 - May 05 **Harpell Chemists Inc. – Whitestone, NY**
Part-time Bookkeeper & Pharmacy Technician
- Printed weekly reports on medication billed to third parties
 - Responsible for payments received, debiting amounts billed and crediting any checks received
 - Aided in purchasing prescription drugs from various wholesalers
 - Assisted pharmacist in filling prescriptions for customers

ACTIVITIES

Vice President, Cyprus Federation of America, Youth Division
Treasurer, Hellenic Society Socrates, Baruch College

CREDENTIALS

Apr 07 Certificate in Hyperion Essbase Analytics

SKILLS AND ACHIEVEMENTS

Languages Fluent in English and Greek.

Computer Skills Microsoft Office, Toad for Oracle, Advanced Query Tool, Win SQL, Hyperion Essbase, Knowledge of Peoplesoft, Knowledge of Bloomberg

Awards Peter Vallone Scholarship, Global Finance Scholarship

REFERENCES AVAILABLE UPON REQUEST