PERCIVAL PINEDA **Economist** 129 W. 88th Street Apt. 4B, New York, NY 10024 212-799-2690 percpineda@gmail.com

PROFILE

- Experience in economic, financial, and policy analysis providing research and advisory services to leading institutions.
- Seven years experience at a prominent international financial institution.
- Economic and financial modeling and forecasting abilities.
- Strong analytical, econometrics, research, writing and presentation skills.
- · Graduate degrees in management and economics, and PhD candidate in economics.
- Specifically skilled for Economist role in a leading financial institution.

EXPERIENCE

Adjunct Faculty of Economics & Finance, New York, NY

- St. Francis College
- · Laboratory Institute of Merchandising LIM College
- City University of New York
- St. Peter's University, Jersey City, NJ (2012)

Courses taught: Macroeconomics, Microeconomics, Finance, Finance for Forensic Economics, Economics of Regulation and the Law, U.S. Economic History.

International Monetary Fund (IMF), Washington, DC Senior Coordinator/Analyst

Senior team member of the corporate secretary's documents review and management office, supporting the work of the Executive Board, of an international financial institution with 185 member countries and over \$700 billion in financial resources.

- · Reviewed macroeconomic reports for monitoring and lending negotiations.
- · Advised economists on redrafting and issuing of corrections to economic reports.
- · Handled review and dissemination of market sensitive economic reports including World Economic Outlook and Global Financial Stability Report.
- · Checked and approved IMF Country Reports prior to publication and web release.
- · Supervised review and processing of joint IMF-World Bank annual meetings documents.
- Wrote summary proceedings of Executive Board country discussions.
- · Performed ad hoc projects for Managing Director's office and the Executive Board.

U.S. Dairy Export Council (USDEC), Arlington, VA Manager, Market Access & Regulatory Affairs

Monitored, analyzed, published and presented international trade policy issues for a trade association promoting the interest of an industry with over \$5 billion annual exports.

- Evaluated regulations proposed by foreign countries to the World Trade Organization.
- Wrote industry responses for U.S. government negotiating positions.
- Advised U.S. companies on international market rules and regulations.
- · Developed briefing materials and commentaries for overseas representatives and clients.
- Presented international trade regulatory issues at industry events and conferences.

U.S. National Committee of the International Dairy Federation, Arlington, VA 1997-2000 Treasurer

Appointed by the Board of Directors while at USDEC to manage the financial resources of the U.S. national committee representing U.S. industry interest in an international consulting body to the World Trade Organization.

2009-Present

2001-2008

1997-2000

- Turned around organization exceeding revenue target by 150% in 18 months.
- Prepared and presented financial models and reports to the Board of Directors.
- · Maintained budget and managed cash, negotiable instruments, and investment portfolio.
- Streamlined operating and administrative expenditures and inventory costs.

International Import & Export Co., Washington, DC Export Manager

Managed export operations, with profit and loss responsibility, of a \$6 million industrial, automotive, and consumer products trading company serving commercial and government clients in Asia, Africa, Europe, and Middle East.

- Established and maintained contact with clients and developed business opportunities.
- Increased revenue by 12.5% through market expansion and new products.
- Prepared proposals for foreign government procurement projects.
- Finalized documents for letters of credit and handled foreign exchange transactions.
- Negotiated lower air and ocean freight, and arranged marine cargo insurance.

EDUCATION

PhD in Economics (ABD)

Concentration: Macroeconomics and Financial Economics

New School University, The New School for Social Research, New York, NY

Research

- On Foreign Exchange Rate Predictability
- Rethinking Public Infrastructure and Economic Growth
- Intertemporal Approach to Current Account Dynamics in Some Asian Economies: Theory and Empirical Evidence
- · Portfolio Approach to Modeling Financial Crisis
- Inflation Targeting: Theory and Empirical Evidence
- · Essay on Globalization and Financial Market Liberalization in Emerging Market Economies
- · Debt-Led Growth and Sustainability in Emerging Market Economies
- Estimating the Probability of Banking Crises: Evidence in Some Emerging Market Economies
- · U.S. Fixed Income and the Macroeconomy: Determinants of U.S. Treasury Bond Yield Volatility
- · On the Empirics of Capital Market Liberalization: Effects of Short-term Capital Flows and Market Interdependence in Asian Economies.
- Financial Liberalization and the Cost of Capital in ASEAN 4 Countries.

Certificate in Trading Strategies and Market Analysis, Global Finance Program

New School University, The New School for Social Research, New York, NY

MA in Economics American University, Washington, DC Master of International Management University of Maryland University College, College Park, MD Marketing Communications Courses Johns Hopkins University, School of Professional Studies, Baltimore, MD **BA** in Economics University of the Philippines, School of Economics, Quezon City, Philippines

COMPUTER SKILLS

Access, Excel, PowerPoint, E-views, SAS, Matlab, Bloomberg, Datastream, Haver

ADDITIONAL INFORMATION

U.S. citizenship; native English speaker; studied Japanese and Spanish languages.

2013 (Expected)

1991-1997