

Mohamed Mounir ElBatra

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Education

The New School | New York, New York **Current**

The New School for Social Research: Economics Department: MA/PhD

London Metropolitan University | London, UK **October 2010**

Business School: MSc. Finance Studies

American University in Cairo (AUC) | Cairo, Egypt **May 2009**

Department of Business Admin. & Economics: B.A. Business/Finance & Economics (Double Major)

Study Abroad: Dept. of Economics at University of St. Thomas | Minnesota, U.S (2007/2008)

University of Saint Thomas | Minnesota, USA **June 2008**

Opus College of Business & College of Arts and Sciences (Economics) {Study Abroad}

Activities

AUC Alumni Community Theatre – Member – (15 hrs. /week) 2/2010 – January 2012

- Assist in stage and props management for numerous plays. ‘Gasping’ (2011), ‘The Invention’ (2010/2011)
- Actor in several productions including ‘Story Theatre’ (2011/2012)
- Helped write a draft for a play narrating stories from the Egyptian Revolution

London MET Entrepreneurs Society – Member – (12 hrs. /week) Fall 2009

- Helped planning strategies to increase memberships and sponsorships

AUC Entrepreneurs Society – Member – (6 hrs. /week) 9/2005 – 5/2008

- Became part of the professional and vocational trainings designed to nurture the skills of the AUC community.
- Participated in Social Entrepreneurship initiatives including the SME conference (2005) to contribute to the growth of entrepreneurial mechanisms and culture.

AUC Theatre – Actor (18 hrs. /week)

- One Flew Over the Cuckoo’s Nest (2012) - Actor
- Today’s Special (2012) – Lead Actor
- Doll Cargo (2012) – Lead Actor

Professional Experience

AUC Desert Development Center (DDC) | Cairo, Egypt 9/2011 - 9/2013

Assistant Program Coordinator (NICHE Project) - (40 hrs/week)

- Assist in establishing small and medium farming enterprises database for Egypt.
- Collected data from Egyptian farming enterprises to assess long terms growth of market space.

- Interviewing Small Growers, Farm Owners and managers in Egypt to ascertain needs of local community.
- Designed several workers' training programs based on the needs of small & medium Egyptian farming enterprises.
- Hosted several workshops to map the food production areas in the Desert regions in Egypt and their needs for improvement in their Supply Chains
- Designed and Conducted Internal Needs Assessment for Dina Farms in Egypt for their Field Crops and Horticulture Segments (10,000 Acres)
 - Designed a one year training plan for Commercial Farms in Egypt, including Dina Farms
 - Designed and Delivered Training Courses for Farm Frites and PICO (Major producers of Field Crops and Horticulture respectively)
 - Established a Network of Commercial Farmers and Food Processing Companies in Egypt to be used for Research and help in designing Training Programs and our Target Audience.
 - Designed Interview Templates and Questionnaires and used them to gather raw field data and analyzed them.
 - Underwent Practical Teaching Courses 'Training of the Trainers' (TOT) (With a focus on Agricultural Practices, Training, Networking and Communication Skills. May 2012. PTC+, the Netherlands.

AUC Department of Economics | Cairo, Egypt 9/2011 – 6/2012

Research and Teacher Assistant - (10 hrs/week)

- Assisting Dr. Adel Beshai, Department Chair, with Research work on macro-economic issues.
- Responsible to oversee class mid-term and final examinations.

The Higher Institute for Specific Studies | Giza, Egypt 10/2010 - 6/2013

Teacher Assistance – Business Development; Student Financial Affairs Officer - (15 hrs/week) 2010-2011

Lecturer – Basics of Economics – Management of Information System Department – (4 hrs/week) 2012-Present

Dare 'n' Deal | Cairo, Egypt 8/2011 - 10/2011

Sales Consultant Intern (40 hrs/week)

- Advised and communicated with Business owners to build partnerships and provide online marketing campaigns.
- Lead signing of contracts with different Merchants, varying from Food & Beverage to Electronics.

Naeem Holdings | Cairo, Egypt 6/2009 - 8/2009

Intern Broker (40 hrs/week)

Skills & Interests

Computer – Microsoft Office Suite; E-views

Languages – Fluent in Modern Standard Arabic (Reading and Writing); Fluent Colloquial Egyptian Arabic; Fluent in English (Reading and Writing)

Interests – Rowing, Boxing, Horseback Riding, Cycling, Theatre Arts, Jazz Music, Poetry, Classic Automobiles, Motorcycles, and Philanthropy.