Married to Teresa Wallace Son Charlie, 2; Daughter Sydney, 6 months (314) 323-0915 7 Hathaway Place Glen Ridge, NJ 07028 smithjr@newschool.edu

EDUCATION

Washington University. Ph.D., August 2005. St. Louis, MO

Major fields: American Politics and Public Policy. Overall GPA: 3.9

M.A., Political Science, May 1999

Ph.D. Dissertation: "Trading Places: American Political Parties in the Electorate and Legislature in the 1990s."

Committee: Gary Miller (chair), Bill Lowry, and John Carey

University of North Carolina, Chapel Hill, NC (1992-1996)

B.A., African-American Studies/Political Science, Summa Cum Laude, May 1996

Major GPAs: 4.0/3.9; Cumulative GPA: 3.8

CURRENT APPOINTMENT

The New School, Assistant Professor of Politics and Advocacy (July 2011-present)

Courses taught:

- Power, Strategy, and Social Change
- Laboratory in Policy Analysis
- The Art of Legislating
- Campaign Management
- Political Economy of the City

ACADEMIC HONORS AND AWARDS

- New School Civic Engagement Grant, 2012
- Dean's Dissertation Fellowship, Washington University, 2003-2004
- Recipient of Dwight D. Eisenhower Graduate Fellowship, Washington University, 2002-2003
- Dean's Award for Teaching Excellence, Washington University, 2001-2002
- Summer Research Grant, Dean of the College of Arts & Sciences, Washington University, 2001 and 2003
- Pre-dissertation Research Award, International Studies Office, Washington University, Summer 1999
- Graduate Fellowship Award, Department of Political Science, Washington University, 1997-1999, 2000-2001
- Senior Class Marshal, University of North Carolina at Chapel Hill, 1996
- Phi Beta Kappa, University of North Carolina at Chapel Hill, 1995-1996
- National Merit Scholar, University of North Carolina at Chapel Hill, 1992-1996

LEGISLATIVE HONORS

- Lewis & Clark Statesman Award St. Louis Regional Chamber & Growth Association, 2007 and 2009
- St. Louis Business Journal Legislative Award, 2007 and 2009
- Green Leader Award Missouri Votes Conservation, 2008
- Missouri Bar Legislative Award, 2008
- Freshman of the Year Missouri Chamber of Commerce, 2007
- Bill Maritz Memorial Award Boys' & Girls' Club Of St. Louis, 2007
- Crystal Wagon Award Cardinal Glennon Children's Medical Center, 2007

ACADEMIC PUBLICATIONS

- Jeff Smith. 2013. *Trading Places: The Two Parties in the Electorate From 1975-2004*. (Book.) Saarbrucken: Lambert Academic Publishing.
- Jeff Smith and David Kimball. 2013. "Barking Louder: Interest Groups and SuperPACs in the 2012 Election." *The Forum*, Winter 2013.

BOOK CHAPTER

• Jeff Smith. 2013. "Don't Go Near the Line," in Jonathan Miller, ed. *The Recovering Politician's 12-Step Program to Survive Crisis*.

FORTHCOMING BOOK

• Jeff Smith. From Politician to Prisoner to Professor: What I Learned About Confronting America's Prison Crisis. (St.Martin's Press, 2015)

PAPERS UNDER REVIEW

- Jeff Smith. "How Technology and Mis-incentives Sour the Mother's Milk of Politics." Received "revise & resubmit" at *Political Research Quarterly*.
- Jeff Smith, Jay Barth, and David Nir: "Coming Back From Scandal." Under initial review at *Political Science*.

BOOK MANUSCRIPT IN PROGRESS

• Jeff Smith. Oil and Water: Carrying the Grassroots Mentality into the Legislative Sphere.

WORKING PAPERS

- Jeff Smith. "Finding the Forest, Missing The Trees: Ten Legislative Strategies Unexamined by Scholars."
- Jeff Smith. "Political Science's Drunkard's Search: The Gap in Congressional Campaign Research."

ACADEMIC CONFERENCE PRESENTATIONS

- Chair and Discussant, "Labor's Decline and Rising Economic Inequality." American Sociological Association, August 10, 2013. New York, NY.
- Discussant, "Schools and Cities: Problems and Possibilities." American Political Science Association Convention. August 30, 2003. Philadelphia, PA.
- "Partisan Realignment in Congressional Elections." American Political Science Association Convention. August 29-September 1, 2002. Boston, MA.
- "Trading Places: The Two Parties in the Electorate from 1980—2000." Midwest Political Science Association Convention. April 25-28, 2002. Chicago, IL.
- "The Taboo of Multiracialism in the Antebellum South." Blacks in the Diaspora Academic Conference, March 22-24, 1996. Chapel Hill, NC.

Panels moderated:

- With Mitch Stewart, Zakiyah Ansari, Michael Blake, and Susan Lerner. <u>Grassroots Politics, from Brooklyn to the White House</u>. Center for New York City Affairs, March 5, 2014.
- With Gov. Martin O'Malley, Hector Figueroa, and Matt Yglesias. "<u>The Future of Progressive States: Policies to Create Jobs and Expand Opportunities,"</u> Center for New York City Affairs, October 18, 2013.
- With Michael Steele, Krystal Ball, and Jonathan Miller. "Second Acts: Recovering from Scandal." Center for New York City Affairs, September 24, 2013.
- With Ben Smith, Molly Ball, Peter Hamby, Dave Catanese, and Sayu Bhojwani. "The Inside Story of the 2012 Election," Center for New York City Affairs, The New School, November 14, 2012.
- With Hon. Gavin Newsom, Catherine Rampell, and Robert Doar. "<u>Urban Policy in an Era of Fiscal Austerity</u>,"
 Center for New York City Affairs, The New School, September 29, 2012.
- With Jacob Hacker and Joe Hagan. "The Anatomy of Campaign Finance: Money's Powerful Influence on U.S. Politics and Policy," Center for New York City Affairs, The New School, May 1, 2012.
- With Jared Bernstein and Dorian Warren. "<u>Against the Falling Tide</u>". Center for New York City Affairs, The New School, December 1, 2011.

INVITED TALKS

- "Don't Go Near the Line: Ethical Dilemmas in Public Life." Meeting Planners International Annual Conference, Washington, D.C., February 26, 2014.
- "Why Prisoners Make the Best Entrepreneurs," Keynote Speech, Prison Entrepreneurship Program Commencement Ceremony, Cleveland (TX) State Prison, June 6, 2013.
- "Campaign Dilemmas for Candidates and Consultants," American Association of Political Consultants Annual Conference, Chicago, IL, May 20, 2013.
- "Don't Go Near the Line: Ethical Dilemmas in Public Life." Illinois Association of Counties Annual Conference, Springfield, IL. April 29, 2012.
- "Private Choices, Public Lives." Harvard Law School, Cambridge, MA, January 28, 2013.
- "Dos and Don'ts for New Legislators." New York Legislator Orientation, New York, NY, December 13, 2012.
- "Don't Go Near the Line: Ethical Dilemmas in Public Life." Missouri Association of Counties Annual Conference, Lake Ozark, MO, November 19, 2012.
- "Don't Go Near the Line: Ethical Dilemmas in Public Life." Kansas County Officials Association Annual Conference, Wichita, KS, September 13, 2012.
- "Don't Go Near the Line: Ethical Dilemmas in Public Life." Missouri Association of County Collectors Annual Conference, Jefferson City, MO, April 18, 2012.
- "Grassroots Organizing for Causes and Candidates." Washington University School of Social Work, St. Louis, MO, March 14, 2012.
- "Don't Go Near The Line: Ethical Dilemmas in Public Life." National Association of County Collectors, Treasurers, and Chief Financial Officers Annual Conference, Washington, D.C., March 1, 2012.
- "How Technology and Mis-incentives Sour the Mother's Milk of Politics." Ethical Society, St. Louis, MO, February 26, 2012.
- "Running for Congress: An Inside Look." Princeton University, November 28, 2011.
- "Don't Go Near the Line: Ethical Dilemmas in Public Life." University of Redlands Speakers Series, Redlands, CA, November 14, 2011.
- "Advocacy Tools You Didn't Even Know You Had." Missouri Workforce Housing Association Annual Conference, Lake Ozark, MO, October 7, 2011.
- "How to Engage Parents as Charter School Advocates." Missouri Charter Public School Association Annual Conference, Lake Ozark, MO, October 6, 2011.
- "Dos and Don'ts for New Legislators: A Cautionary Tale." Missouri House of Representatives, Jefferson City, MO, January 6, 2011.
- "Who's Your Daddy? Transforming State Laws on Child Support and Paternity Determination." Fathers Support Center Annual Dinner, St. Louis, MO, June 13, 2009.
- "A Rational Look at State Education Policy: The Power of Organized Interests over Unorganized Children." Show-Me Institute, University of Missouri-Columbia, Columbia, MO, June 9, 2009.
- "Polisci 101: Why Mass Transit Cannot Compete with Highways for State Funding." Metro Area Transit Riders Alliance Forum, St. Louis, MO, June 2, 2009.
- "Creating a Clean Energy Future in Missouri." Missouri Votes Conservation, St. Louis, MO, April 18, 2009.
- "Crutches, Catheters, and Other Cruel Cuts: The Erosion of Missouri's Health Care Safety Net." St. Louis Area Agencies on Aging, Clayton, MO, April 17, 2009.
- "Higher Education Funding and Economic Growth in Midwestern States, 2000-2007." Association of Students at the University of Missouri (ASUM), Normandy, MO, March 18, 2009.
- "The Pros and Cons of Establishing Quality Rating Systems for Early Childhood Education Centers." Council on Child Abuse and Neglect, February 27, 2009.
- "A Closer Look at Missouri's Budget, Post-Stimulus." Regional Business Council, St. Louis, MO, October 8, 2008.
- "Linking Education Reform and Economic Development," Missouri Chamber of Commerce, Jefferson City, MO, October 1, 2008.
- "The Influence of Parental Involvement on Student Achievement." YWCA Head Start Program Parent Resource Day, St. Louis, MO, September 4, 2008.
- "Lessons I Learned From Paul Wellstone." Cook County Democratic Party, Pat Botterman Memorial Banquet, Chicago, IL, September 14, 2008.
- "St. Louis Charter Schools: A View from the Trenches." Women's Voices for Social Justice, September 27, 2007.
- "Making the Sausage: Theory v. Practice." Washington University Young Democrats, St. Louis, MO, April 26, 2007.
- "Political Science Meets Politics: Tales from a Longshot Congressional Campaign." Department of Political Science, Florida State University, Tallahassee, FL, February 22, 2007.

- "The Drunkard's Search: Why Most Scholars View Campaign Effects as Minimal." Department of Government, Dartmouth College, Hanover, NH, February 23, 2005.
- "Making Social Security Secure," Dartmouth College Speakers Series, Hanover, NH, February 8. 2005.
- "Ethical Dilemmas in Campaigning." Ethical Society of St. Louis, St. Louis, MO. June 5, 2005.
- "Running vs. Missouri's Kennedys: Behind the Scenes of An Insurgent Campaign for Congress." St. Louis Press Club, St. Louis, MO, October 14, 2004.
- "Learning From Failure: Ten Lessons from a Presidential Campaign." Department of Political Science, University of Missouri-St. Louis, "St. Louis, MO, November 20, 2001.
- "Lifestyles of the Poor and Anonymous: Grassroots Organizing on a Presidential Campaign." New Jersey League of Women Voters, Mountain Lakes, NJ, March 17, 2000.

PRIOR TEACHING EXPERIENCE

Lecturer, Washington University, Department of Political Science

- Political Science 345: "The Legislative Process," Fall 2007
- Political Science 3103: "Topics in Politics: Campaigns and Elections," Fall 2008

Visiting Lecturer, Dartmouth College, Department of Government

- Government 31: "Congress and the Legislative Process," Winter 2005
- Government 34: "Campaigns and Elections," Winter 2005
- Government 30: "Race and Ethnicity in American Politics," Spring 2005
- Government 83.16 Capstone Seminar: "Contemporary Issues in Public Policy," Spring 2005
- Government 3: "The American Political System," Summer 2005

Instructor, Washington University, University College

- Political Science 341: "American Electoral Politics," Fall 2002, Fall 2004, Spring and Fall 2006
- Political Science 347: "Campaigns, Elections, and the Policy Process," Fall 2002, Fall 2003
- Political Science 3031: "Race and Ethnicity in American Politics," Summer 2000, Summer 2001
- Political Science 218: "Policy Implications of Election 2000," Spring 2001

Lecturer, University of Missouri-St. Louis, Department of Political Science

- Political Science 101: "Introduction to American Politics," (2 sections), Summer 2003
- Political Science 242: "Introduction to Public Policy," (2 sections), Fall 2001

PROFESSIONAL SERVICE

- *Member*, Provost's Working Group, The New School, 2012-13
 - Chair, Subcommittee on Marketing, Admissions, and Recruitment
- *Member*, Milano Admissions Action Team, 2012-13
- *Member*, Milano 40th Anniversary Committee, 2011-12
- Faculty Adviser, New School Student Democrats, 2012-present
- Reviewer, Arkansas Politics, by Diane Blair and Jay Barth, University of Nebraska Press, 2005
- Referee, Journal of Politics; 2005
- Referee, Political Research Quarterly, 2005
- Faculty Adviser, Dartmouth for Democracy, Dartmouth College, 2005
- Faculty Adviser, College Democrats, Washington University, 2003-2004

OTHER RELEVANT EXPERIENCE

Missouri Workforce Housing Association, Executive Director, St. Louis, MO (February 2011—present)

- Direct legislative strategy, managing governmental affairs team in State Capitol.
- Handle all policy research, draft policy briefs, craft internal and external communications.
- Quadrupled MOWHA's statewide membership and annual budget in 18 months.

State of Missouri, Senator, Jefferson City, MO (January 2007—August 2009)

- Authored and passed substantial legislation on education, energy, economic development, and child support law.
- Chaired Senate Democratic Campaign Committee during the 2008 cycle.

United States Congress, Candidate, St. Louis, MO (October 2003—August 2004)

- Finished 2nd in 10-way primary for open seat vacated by former House Majority Leader Dick Gephardt, losing by 1.6% to Rep. Russ Carnahan.
- Named one of 2004's "Biggest Surprises" by Capitol publication *Roll Call after* attracting 600+ volunteers.
- Campaign became subject of award-winning documentary titled Can Mr. Smith Get to Washington Anymore?.

KMOV-TV (CBS affiliate), Political Analyst, St. Louis, MO (Summer 2000—Fall 2003)

- Offered commentary on presidential debates; discussed issues and strategy in the presidential campaigns. .
- Danforth Foundation, Consultant, Vashon Compact, St. Louis, MO (Spring 2002)
- Compiled data on selected city public schools; co-authored report distributed to parents, media, and community.

Bill Bradley for President, *Iowa Political Director*, Des Moines, IA (Summer 1999—Spring2000)

- Addressed party organizations, labor unions, interest groups, and professional associations on behalf of candidate.
 - Communications Director, National Surrogates. West Orange, NJ (2000)
- Wrote speeches and talking points for surrogates, including Sens. Bob Kerrey Paul Wellstone, and several congressmen.

St. Louis Public Schools, Evaluato, St. Louis, MO (1996-97)

- Assessed school performance and programs. Helped implement special projects such as 7th Grade Stock Market Project.
- Instructed teacher corps in evaluating annual Writing Assessment, coordinating evaluation of over 10,000 writing samples.

Selected Links to Essays, Profiles, and Commentary

Essays/Opinion Pieces:

- Jeff Smith. 2014. Columnist, City and State. August 2012-present. Examples here, here, here, here, here.
- Jeff Smith. 2014. "Why Black Mayors and Conservative Republican Governors are BFFs." The Atlantic, February 24, 2014.
- Jeff Smith. "Do Liberals Deserve Larry Summers?" The Atlantic, August 27, 2013.
- Jeff Smith. 2013. "A Former Prisoner on What Orange is the New Black Gets Right and What it Doesn't." Buzzfeed, August 22, 2013.
- Jeff Smith. 2013. "The Worst is Over for LaFaver Following Marijuana Arrest." PoliticMo, August 27, 2013.
- Jeff Smith. 2013. "Advice for Richie Farmer." Louisville Courier-Journal, September 15, 2013.
- Jeff Smith. 2013. "Walking Around Money: How Machine Politics Works in America Today." The Atlantic. June 12, 2013.
- Jeff Smith. 2013. "A Former Lawmaker On What "House Of Cards" Gets Right And What It Doesn't."
 Buzzfeed, February 28, 2013.
- Jeff Smith. 2012. "Can Jeb Bush Sway the GOP on Taxes, Debt?" CNN, December 11, 2012.
- Jeff Smith. 2012. "Should Jesse Jr. Cooperate With the Feds?" Chicago Sun-Times, November 30, 2012.
- Jeff Smith. 2012. "Seven Things Republicans Must Do: Candid Advice From a Democrat Who Values Country Over Party." *Politix*, November 12, 2012.
- Jeff Smith. 2012. "Why Claire McCaskill Should Promote a Felon to Defeat Todd Akin." New York Magazine, November 2, 2012.
- Jeff Smith. 2012. "Why Todd Akin Could Win." Politico, September 16, 2011.
- Jeff Smith. 2012. "What's The Matter with Missouri?" The Atlantic, August 24, 2012.
- Jeff Smith. 2012. "<u>Eleven Reasons Akin Won't Quit</u>." *Salon*, August 21, 2012. (Cited by <u>The Atlantic</u>, <u>The Week, Real Clear Politics</u>, and <u>Human Events</u>.)
- Jeff Smith. 2012. "Edwards Trial a Ridiculous Waste of Money." CNN, June 1, 2012.
- Jeff Smith. 2012. "<u>The Wasteful, Adrenaline-Filled Case Against John Edwards</u>." *Washington Examiner*, May 10, 2012.
- Jeff Smith. 2012. "Twelve Tips for Blagojevich." Chicago Tribune, March 15, 2012.
- Jeff.Smith. 2012. "Democrats Can't Count on Kerrey." Salon, January 12, 2012.

- Jeff Smith. 2012. "From Wallace to Paul and Perry." St. Louis Post-Dispatch, January 4, 2012.
- Jeff Smith. 2011. "Russ Carnahan's Tough Choice." National Journal, December 21, 2011.
- Jeff Smith. 2011. "An Unlikely Yet Important Place to Nurture the Entrepreneurial Spirit? Prison." *Inc.*, April 14, 2011.
- Jeff Smith. Regular contributor, The Recovering Politician, 2011-present. Intro piece featured in New York Magazine's Approval Matrix.
- Jeff Smith. Regular contributor, *Politico's* Arena, 2011-present.

Television/Radio Commentary:

- Jeff Smith. 2014. Host, nationally syndicated SiriusXM show "Polioptics." Clips <u>here</u>, <u>here</u>, <u>here</u>, <u>here</u>, & here.
- Jeff Smith. 2014. "All In with Chris Hayes," MSNBC. January 23, 2014.
- Jeff Smith. 2014. "All In with Chris Hayes," MSNBC. January 20, 2014.
- Jeff Smith. 2013. "Up," MSNBC, December 14, 2013. Clips here, here, here, here, here, and here.
- Jeff Smith, 2013. "Up," MSNBC, September 22, 2013. Clips here, here, and here.
- Jeff Smith. 2013. "Up," MSNBC, March 9, 2013.
- Jeff Smith, 2013. "Polioptics." SiriusXM. April 6, 2013.
- Jeff Smith. 2013. "Up." MSNBC, March 9, 2013.
- Jeff Smith. 2013. "<u>Harnessing Prison Ingenuity to Get Ex-Cons on Their Feet</u>." *The Daily Circuit*, Minnesota Public Radio, February 28, 2013.
- Jeff Smith 2013. "<u>Tips to Avoid Scandal.</u>" *The Cycle*, MSNBC. February 8, 2013.
- Jeff Smith. 2013. Contributor, Huffington Post Live. Examples here, here, here, here, & here. 2012-present.
- Jeff Smith. 2012. "Todd Akin & the U.S. Senate Race." Viewpoint with Eliot Spitzer, Current, August 21, 2012.
- Jeff Smith. 2012. "Lessons on Business...From Prison." TED Talk, June 8, 2012.
- Jeff Smith. 2012. "Former Inmate Offers Advice for Blagojevich." Talk of the Nation, NPR, March 15, 2012.
- Jeff Smith. 2011. "Dylan Ratigan Show." MSNBC, February 8, 2011.

Profiles:

- Byron Kerman. "After the Fall." St. Louis Magazine, September 2013.
- Celeste Howard Dennis, 2013. "<u>Three Things You Can Learn About Entrepreneurship From Prisoners</u>." *Idealist*. October 15, 2013.
- Jo Mannies. 2012. "Jeff Smith Takes on Higher Profile in Missouri Policy Even as He Remains in New York." St. Louis Beacon, December 27, 2012.
- Erika Vaatainen. 2012. "Jeff Smith's New Beginning at The New School." Free Press, September 25, 2012.
- Alex Blumberg. 2012. "The Postcard Always Rings Twice." This American Life, NPR, April 26, 2012.
- Jo Mannies. 2012. "Smith is Grateful for New Life And Old Friends." St. Louis Beacon, Jan 5, 2012.
- Jonathan Groubert. 2011. "Faking It." The State We're In, Worldwide Public Radio, November 12, 2011.
- Christian Lauenstein. 2011. "Mr. Smith Goes to Jail." Financial Times, Germany, June 23, 2011.
- Jo Mannies. 2011. "Smith Not Totally Out of Missouri Politics." St. Louis Beacon, May 18, 2011.
- Mike Allen. 2011. "Playbook." Politico, January 16, 2011.
- Jason Zengerle. 2011. "The Idealist." The New Republic, January 13, 2011.
- Jo Mannies. 2010. With His Old Life History, Jeff Smith Embarks on Building a New One." St. Louis Beacon, November 23, 2010.
- Jeanette Cooperman, 2011. "The Fall." St. Louis Magazine, May 2010.

Academic References

Gary J. Miller Professor of Political Science Washington University, CB #1063 One Brookings Drive St. Louis, MO 63130 (314) 935-5874 gjmiller@artsci.wustl.edu

Paul Frymer Associate Professor of Politics Princeton University 243 Corwin Hall Princeton, NJ 08544 (609) 258-9080 pfrymer@princeton.edu

Jay Barth
M.E. and Ima Graves Distinguished Professor of Politics
Chair, Department of Politics and International Relations
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Little Rock, AR 72034
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Political References

Hon. Peter Kinder Lieutenant Governor State of Missouri Missouri Capitol Building, Suite 224 Jefferson City, MO 65101 (573) 751-4727 peter.kinder@ltgov.mo.gov

Hon. Scott Rupp State Senator State of Missouri Missouri Capitol Building, Suite 426 Jefferson City, MO 65101 (573) 751-1282 scott.rupp@senate.mo.gov

Hon. Jolie Justus Senate Minority Leader State of Missouri Missouri Capitol Building, Suite 330 Jefferson City, MO 65101 (573) 751-9776 jolie.justus@senate.mo.gov